

## Abdul Aziz Anis

### Chief Executive Officer



Alfalah GHP Investment Management Limited (AGIM) is an Asset Management and Investment Advisory Company, licensed by SECP under the Non Banking Finance Companies (Establishment and Regulation) Rules, 2003 (NBFC Rules). The company was incorporated on October 18, 2004 as a public limited company under the Companies Ordinance, 1984. The certificate of commencement of business was obtained on March 10, 2005.

Alfalah GHP Investment Management Ltd. is a Abu Dhabi Group Company led by His Highness Sheikh Nahayan Mubarak Al Nahayan, the current Federal Education Minister in the UAE Government. The group is the single largest foreign investor group in Pakistan. The group is one of the largest in the Middle East and has diversified business interests across the Middle East, Africa and Asia comprising oil and gas exploration, hospitality services, communications, banking, financial services, automobile industry and property development.

The sponsor of AGIM is Bank Alfalah which has nominated three directors on the Board. Other Institutional investors include GHP Arbitrium Holdings Ltd. which is a premier portfolio management and investment counselling company with its head office in Switzerland and MAB Investments Inc. which is private investment holding company of H.H. Sheikh Nahayan Mubarak Al Nahayan.

Currently AGIM has been rated as 'AM3' by Pakistan Credit Rating Agency (PACRA). The rating reflects the company's strong capacity to manage the risks inherent in asset management and the asset manager meets high investment management industry standards and benchmarks.

<b>Total number of funds</b>	: 5
<b>Assets under Management as of June-2012:</b>	PKR 4.63 billion
<b>Asset Manager Rating</b>	: AM3 (Positive) by PACRA (May 17, 2012)
<b>Auditor</b>	: A. F. Ferguson & Co.

### Board of Directors

<b>Hans Peter Beier</b>	Director
<b>Shahab bin Anis</b>	Director
<b>Shahid Hassan Kazi</b>	Director
<b>Shakeel Sadiq</b>	Director
<b>Abdul Aziz Anis</b>	Chief Executive Officer

### Senior Management

<b>Omer Bashir Mirza</b>	Chief Financial Officer & Company Secretary
<b>Ather H. Medina</b>	Chief Investment Officer
<b>Faysal Khan</b>	VP - Operations
<b>Sami Uddin Ahmed</b>	VP - Marketing & Sales
<b>Salman Ali</b>	Head of IT

For Year Ended June 30

Funds Under Management	Rating	Net Assets (as of June 30, 2012) - PKR millions	Annual Returns (%)										10 years (or since inception for lesser period)
			2003	2004	2005	2006	2007	2008	2009	2010	2011	2012	
Open-End Schemes - Money Market													
Alfalah GHP Cash Fund (12-03-2010) <sup>1</sup>	AA+ (P)	3,514								10.13%*	11.55%	11.01%	27.58%
Open-End Schemes - Income													
Alfalah GHP Income Multiplier Fund (15-06-2007) <sup>1</sup>	BBB (P)	254				9.20%*	9.74%	3.24%	3.61%	-2.37%	-3.90%		10.55%
Open-End Schemes - Asset Allocation													
Alfalah GHP Value Fund (29-10-2005) <sup>1</sup>	2 Star (P)	432			11.77%	24.53%	1.75%	2.74%	17.36%	5.65%	5.77%		90.80%
Alfalah GHP Islamic Fund (04-09-2007) <sup>1</sup>	2 Star (P)	325					5.35%	8.63%	17.95%	10.15%	12.18%		66.68%
Open-End Schemes - Equity													
Alfalah GHP Alpha Fund (09-09-2008) <sup>1</sup>	2 Star (P)	105							38.22%	24.76%	16.72%	2.63%	106.64%
Open-End Schemes - Capital Protected													
Alfalah GHP Principal Protected Fund-II (01-09-2009) <sup>1</sup> (Discontinued on September 22, 2011)									6.47%	7.73%	1.10%		15.96%

\*Annualized  
(P) - PACRA

Trustee

<sup>1</sup>Central Depository Company of Pakistan Limited

<sup>2</sup>MCB Financial Services Limited

